



**SUMMARY OF AGREEMENTS
SMALL BUSINESS CORPORATION
2016**

TWG AGREEMENT	Remarks	PAN AGREEMENT
Charter Statement		
Mission Statement		
Empower Micro, Small and Medium Enterprises (mSMEs) as viable businesses by developing and implementing financing services and capacity building support programs in a progressive and sustainable manner, and by advocating for measures and policies that will promote a more robust mSME finance industry	Adopt	Empower Micro, Small and Medium Enterprises (mSMEs) as viable businesses by developing and implementing financing services and capacity building support programs in a progressive and sustainable manner, and by advocating for measures and policies that will promote a more robust mSME finance industry
Vision Statement		
By 2020, we envision Small Business Corporation as a world class, best managed and sustainable development finance institution.	Adopt. SBC to provide goals that will operationalize the vision.	By 2020, we envision Small Business Corporation as a world class, best managed and sustainable development finance institution.
Core Values		
Belief in God Development Orientation Innovation Integrity Accountability Transparency Professionalism	Adopt	Belief in God Development Orientation Innovation Integrity Accountability Transparency Professionalism

For GCG:

MA ANGELA E. IGNACIO
Commissioner

For SBC:

AMB. JESUS P. TAMBUNTING
Chairman

BENIGNO L. ZIALCITA III
Vice-Chairman / President

BENEL P. LACUA
Director

AJIJUL ADAM TARADJI
Director



STRATEGY MAP

Vision Statement

By 2020, we envision Small Business Corporation as a world-class, best managed and sustainable development finance institution.

Mission Statement

Empower mSMEs as viable businesses by developing and implementing financing and capacity building support programs in a progressive and sustainable manner, and by advocating for measures and policies that will promote a more robust mSME finance industry.



For GCG:


 MA. ANGELA E. IGNACIO
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 Director


 AJIJUL ADAM TARADJI
 Director

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		PAN AGREEMENT				Remarks
		Component				
		Formula	Weight	Rating Scale	Full Year 2016 Target	
SOCIAL IMPACT	SO 1	Improved Access to Finance by Unserved mSMEs				
	SM 1	Partially-secured loan ratio - not more than 50% secured	Number of unsecured borrowers/Total number of borrowers - retail lending and equity financing <i>(based on approved borrowers within the year inclusive of credit line renewals; count inclusive of ERF)</i>	5%	(Actual/Target) x Weight	81%
	SM 2	Enterprise Rehabilitation Financing (ERF) for mSMEs damaged by calamity	Cumulative Releases	5%	(Actual/Target) x Weight	₱650 Million
	SO 2	Mainstreamed mSME Finance thru the Banking Sector				
	SM 3	mSME loan portfolios of banks supported by SBCorp credit guarantee	Total loan amounts indicated in the active guarantee contracts, based on highest within the year	5%	(Actual/Target) x Weight	₱600 Million
	SO 3					
	SM 4	Policy endorsements	Absolute	2.5%	All or nothing	Filing of bill in Congress to strengthen the mSME Magna Carta
			Absolute	2.5%	All or nothing	Signed resolution among the supply-side stakeholders (may include BSP) on the credit guarantee component of the mSME Finance Roadmap
	SO 4	Growth of mSMEs Leading to Employment Generation				
	SM 5	First time borrowers ratio	Number of first time borrowers with no prior borrowings from banks/Total number of borrowers - retail lending and equity financing	5%	(Actual/Target) x Weight	40%